



# Sustainability Report

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# 2023

**EMIA**

Emerging Markets  
Investment Advisers

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Welcome to the first sustainability report of Emerging Markets Investment Advisers (you can just call us EMIA!). EMIA is a fund manager seeking to build out the nascent private capital markets in the frontier countries and regions of ASEAN, but we seek an impact in what we do at a much more granular level than just development of the investment ecosystem. Each company we invest in commits to a rigorous ESG compliance regime but also to a forward-looking, positive impact in our markets.

We see one of our key roles at EMIA as being the promotion of Cambodia and our other markets for investment. Key to this is being positioned to de-risk investments. Investors looking at frontier markets require confidence that their companies will behave in a manner befitting globally accepted standards of governance especially in the areas of environmental and social sustainability and do no harm through their activities. Companies that prepare for this expectation are more highly valued and attractive to foreign investment.

But merely avoiding damage is insufficient. It's not just Development Finance Institutions (DFIs, our investor base to date) that want to see measurable impact from their investments. Over the past year our funds have invested in and supported numerous companies across multiple sectors in our markets. Our currently active portfolio stands at 16 companies.

This report is our first describing the impact our investments and supporting work has on our companies and their communities. It highlights investments such as our international standard dairy farm, our employee benefits business targeting low-income workers, insurance business and healthcare company, each of which directly impacts one or more of the United Nations Sustainable Development Goals, or SDGs.

Delivering upon our ESG and impact mission is led by our ESG and Sustainability manager but implemented by the whole team. I want to thank both teams - Sustainability and Investment - for their conscious efforts to support our companies in delivering on this critical part of our mandate. But most of all, of course, thanks go to our companies both for sharing our vision for the value good quality investments can bring and for devoting significant effort and resources in the pursuit of impact objectives.

A lot of work has gone into developing the systems and processes that enable our pursuit of ESG and impact objectives. I think this is reflected in the following pages of this report. Thanks must also go to our limited partners - the investors in our funds and, ultimately, our companies - for providing significant support to EMIA and our team in this regard.

Our approach to ESG and sustainability has developed rapidly since our first fund was launched back in 2009. Each successive fund brings the opportunity to refresh and improve our approach and to set more ambitious objectives. As our firm looks forward to raising and managing future private equity funds as well as other mandates such as in private debt or venture capital, new challenges and opportunities will become apparent. However, we will need to work out how to pursue similar objectives alongside these different instruments and company sizes. In this regard at least, I look forward to next year's impact report and comparing it with this one.

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## Foreword

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Trent Eddy  
Group Chairman

# Driving Sustainable Impact

## Enhancing ESG Integration and Delivering Positive Outcomes



**Sotheary Lim**  
ESG and Sustainability Manager

“

Our enhanced Environmental and Social Management System (ESMS), approved by the Board of our third Fund in December 2023, guides our efforts across four impact objectives aligned with SDGs, including 1) Increased jobs and improved job quality, 2) Reduced climate impacts, 3) Increased diversity, equity and inclusion, and 4) Increased access to goods and services.

Environmental, Social, and Governance (ESG), opportunity and impact considerations are fully integrated throughout our investment stages, including initial screening, portfolio management and final exit. ESG is essential for managing growing global challenges related to the environment and our communities, driving long-term sustainable growth, and ensuring compliance with E&S risk management standards and regulations and investors' expectations. ESG considerations help us build resilient companies, reduce exposure to environmental and social risks, and foster trust with stakeholders. Most importantly, it aligns our financial success with positive E&S impacts.

The Fund has realised meaningful impact outcomes over the past years. We have successfully created jobs across the multiple sectors we invested in, improving both employment opportunities and job quality. We assist our portfolio companies in the implementation of fair labour practices, better working conditions, and equitable opportunities for employee growth.

We have reduced the impact of our business operations on climate by promoting and supporting our portfolio companies in adopting energy efficiency measures and sustainable practices, which contribute directly to climate action. Diversity, equity, and inclusion form one of the cores of our impact objectives. Through initiatives like the 2X Challenge, we have increased representation and promoted gender equality across our portfolio and its value chain, empowering female leaders and employees.

We also expanded access to essential goods and services, especially for underserved communities, through targeted investments in sectors like financial services and agriculture. This not only improves quality of life but also helps close economic opportunity gaps.

In support of these objectives, the EMIA team, including our senior management team and investment team, participated in various training events, particularly on ESMS Enhancement Capacity Building, provided by an external consultant. The training focused on Gender, Human Rights, Impact, and Climate Change - key topics that are vital to our funds' impact objectives. This has enabled our investment team to better integrate these considerations into their decision-making and portfolio management, ensuring that we achieve both financial returns and positive E&S impacts.

As we look ahead, we remain committed to deliver the Fund's impact objectives, ensuring that our investments continue to drive sustainable growth while contributing to a more inclusive, equitable, and low-carbon future. We will also continue to embrace new global challenges that reinforce our accountability, such as green initiatives and the 2X Flagship initiative, which push us to achieve even greater climate and gender equity objectives across our portfolio.

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# About us |

## Vision

- To build and manage the leading PE Fund Manager in ASEAN’s Frontier Markets by building the strongest local team.
- To become a preferred partner for growth-oriented businesses seeking transformational capital in our target countries.

## Mission

- To identify leading entrepreneurs and together build exceptional companies that redefine the playing field in our frontier markets, generating both commercial returns and market-changing development impact for our investors.
- To build the sector of transformational capital in our markets.

## Values

- Integrity
- Locally-led
- Permanence
- Professionalism

Started as a consulting company, EMIA has evolved to become a responsible private equity investor in Southeast Asia.



- As EMIA’s series of funds has evolved, since Fund 1 in late 2009, so too has its approach to ESG, with each successive fund.
- For its third fund, ASEAN Frontier Markets Fund (AFMF), EMIA has adopted an ambitious agenda for Gender, Climate, Human Rights, measurable Impact and other aspects of Sustainability (Corporate Governance, Integrity).
- EMIA’s ESMS for the third Fund has incorporated this agenda in an “update” in 2023, with the support of AFMF’s LPs.
- The updated ESMS is fully integrated in the investment process.
- The senior Management team and investment team are well trained on the updated ESMS.

	Head office	<ul style="list-style-type: none"> <li>• Singapore</li> </ul>
	Operational office	<ul style="list-style-type: none"> <li>• Phnom Penh, Cambodia</li> </ul>
	AUM Since Inception	<ul style="list-style-type: none"> <li>• US\$ 140M</li> </ul>
	People	<ul style="list-style-type: none"> <li>• International and local team (10 in Cambodia and 4 in Singapore).</li> <li>• Senior team have worked together for more than two decades</li> <li>• High staff retention, stable and experienced team</li> </ul>
	Regulator	<ul style="list-style-type: none"> <li>• Monetary Authority of Singapore (Licensed Fund Management Company)</li> </ul>

# How we invest |

We back leading entrepreneurs and together build exceptional companies in Cambodia, Laos, and their frontier neighbours. We seek to become a trusted partner to our portfolio companies. We invest in the critical sectors of the economy and demonstrate the investment readiness of our markets by de-risking.

Our team identifies excellent and innovative entrepreneurs of high integrity for minority equity positions in the critical industries that fundamentally drive the economic development of the markets where we operate. Our businesses seek transformational capital to redefine the playing field in their industries. We collaborate with our portfolio companies and work with them throughout their growth journey. In addition to providing investment capital, we seek to add value across corporate governance, ESG/sustainability, financial controls, compliance, senior executive recruitment, debt financing, and strategy.

## 3 Funds

Covering Frontier ASEAN with a primary focus on Cambodia.

## 23 Companies

Across critical sectors driving economic development.

## Investment Strategy

Sector-agnostic, pursuing a sponsor-led investment strategy.

## Country Focus

Cambodia and other frontier ASEAN markets.

# Our funds

## 2023 ASEAN Frontier Markets Fund (AFMF)

- Registered in Singapore under the Monetary Authority of Singapore (MAS).
- Retains a strategy and investment characteristics consistent with, but evolved from, those of its predecessors – CLDF and CLMDF II.
- The fund invests in ASEAN's frontier markets and views the growing and strengthening of its mandate with respect to climate, gender, human rights, and impact as complementing our strong existing ESG framework.

## 2016 Cambodia-Laos-Myanmar Development Fund II (CLMDF II)

- Registered in Singapore under the Monetary Authority of Singapore (MAS).
- Maintaining sponsor-led strategy of CLDF with expansion of mandate to Myanmar
- Considerable expansion of ESG approach under CLMDF II

## 2010 Cambodia-Laos Development Fund (CLDF)\*

- Luxembourg-registered specialised investment fund which provided growth capital to SMEs in Cambodia and Laos.

\*The CLDF fund has been fully exited

# Sustainability and Impact Approach



Smallholder farmers, suppliers of Amru Rice, are planting in a rice field. Amru has ambitious plans to transition from traditional to regenerative agriculture practices.

# Senior Management |

Our senior management team is steadfast in its commitment to ESG and sustainability. We prioritise these principles in every facet of our operations, ensuring that our investments not only deliver financial returns but also promote positive environmental and social impacts. By embedding robust corporate governance, enhancing financial controls, and maintaining strict compliance standards, we guide our portfolio companies towards sustainable growth.



**Joshua MORRIS**  
Chief Executive Officer



**Trent EDDY**  
Group Chairman, ESMS Officer



**Savin MAO**  
Chief Investment Officer



**Kolida KEO**  
Chief Financial Officer

## Governance – ESG and Sustainability Committee

A committee comprising senior management oversees the development of policies, practices, and the ongoing enhancement of our sustainability approach.



**Savin MAO**

Chief Investment Officer  
Chairperson

Shareholder & Board Member (22 years  
with founders)

Investment process integration



**Sotheary LIM**

ESG & Sustainability Manager  
ESG and Impact Lead

7 years with EMIA

Overall ESG/Impact management and  
measurement



**Trent EDDY**

ESMS Officer  
ESMS Development  
Co-founder, Board Member

ESMS Officer is a formal role within  
AFMF's Constitution



**Engleng KHOV**

Investment Manager  
Integrity/Compliance

9 years with EMIA

Investment process with ESG integration



**Kosal HEANG**

ESG & Impact Officer  
Climate Lead

Support ESG & impact measurement



**Sophie TAING**

Investment Manager  
Gender Lead

Portfolio-level Gender  
2X Challenge

The ESG and Sustainability Committee was established in September 2023 to oversee and enhance EMIA's sustainability efforts. Comprising senior management, deal team representatives, and the ESG team, the committee focuses on developing strategic impact objectives aligned with the SDGs, ensuring compliance with ESG policies, and managing risks. It also monitors performance against key indicators and fosters stakeholder engagement. The committee convenes quarterly and as needed, with decisions documented in support of investor reporting. Its ongoing review process ensures alignment with EMIA's sustainability goals and adaptability to evolving priorities in environmental, social, and governance practices.



# Sustainability and Impact Approach

## “Spectrum of Intent”

We actively seek measurable, positive development outcomes from our portfolio, but we do not select investments exclusively to serve such opportunities. We always strive to improve our businesses and to avoid causing harm.

### 1. Select for Good

- We place weight in our portfolio selection on deals that have the potential to do good along one or more of the dimensions of Sustainability and Impact, including to filter out firms that would do harm.
- We specifically evaluate Gender, Climate, HR and Impact in our analysis, through our DD and investment papers presented to the IC.

### 4. Positive Development Outcome

- Many of our portfolio companies have intrinsic opportunities to create wider benefits to society, beyond just improving their own businesses. Often the two are closely linked.
- We measure against both SDGs and Key Impact KPIs.



### 2. Do No Harm

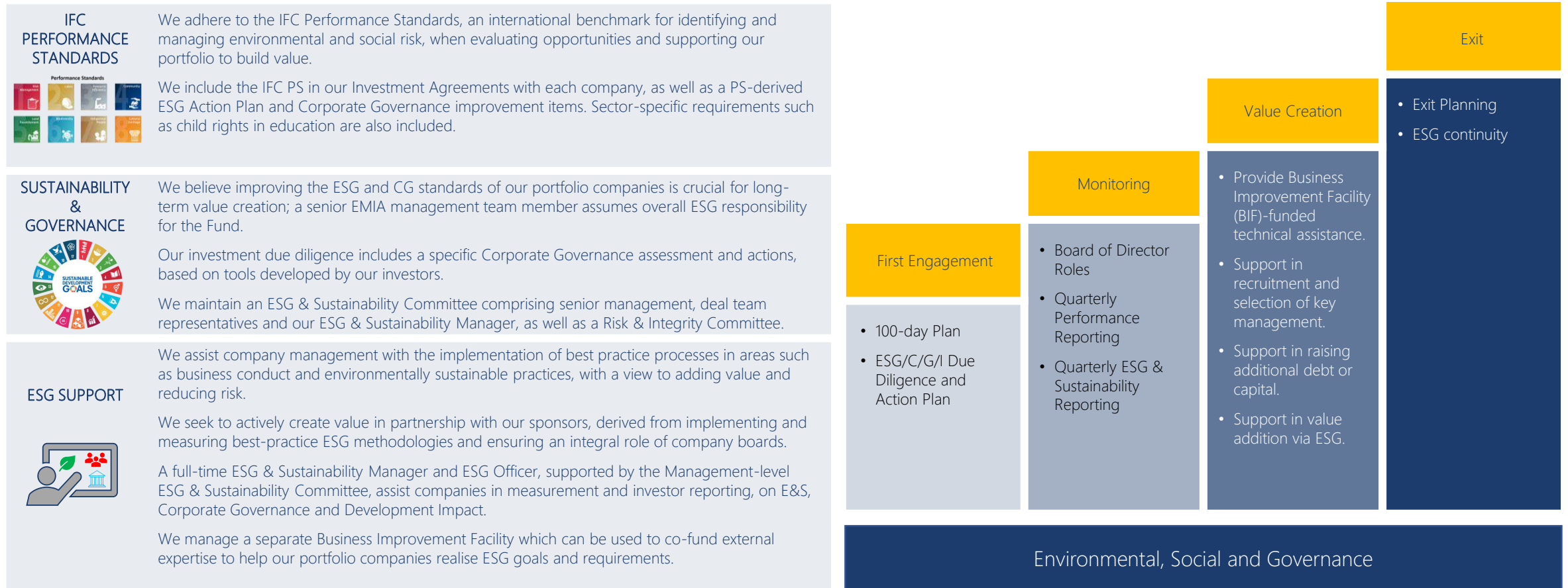
- Once within our portfolio, across all non-financial dimensions (Climate, Gender, E&S, Financial Inclusion, Human Rights, Impact/SDGs), our first priority is to Do No Harm.
- Select For Good provides an appropriate platform for this.

### 3. Better Business

- We seek for all our portfolio companies to become Better Businesses, by reducing risks and proactively improving performance.
- We identify value addition opportunities in the dimensions of Sustainability, and measure and monitor them.

# Integrated approach to impact and sustainability |

ESG principles are thoroughly embedded throughout every stage of our deal process, ensuring that environmental, social, and governance considerations are central to our decision-making. From initial screening to final exit, we consistently integrate ESG factors to align with sustainable practices and ethical standards. This comprehensive approach allows us to thoroughly assess potential impacts and opportunities, ensuring that our transactions not only meet financial objectives but also contribute positively to broader societal and environmental goals.



# Impact alignment and contribution



The second solar panel installed at KDI. Combined with its first solar panel, both can supply nearly 25% of the farm's total electricity needs.

# Beyond ESG compliance: Tracing the impact |

Our investment is guided by our impact objectives, which mainly focus on:

## Increased jobs and improved job quality



We seek to create jobs from our investments. But beyond simple job numbers, we ensure that our portfolio companies create job quality accounting for staff occupational health and safety, career development, and fair wage.

## Reduced climate impact



We work with portfolio companies to find areas to reduce exposure to climate change risks and to contribute to climate action by reducing the carbon footprint of business operations, proportionate to the size and nature of each business.

## Increased diversity, equity and inclusion, with a focus on improved gender equality



We provide a strong voice in promoting diversity, equity and inclusion in the workplace of our companies. We aim to align with the 2X challenge criteria and encourage companies' commitment to increased female participation in the workforce and in leadership roles. We believe this will contribute to growth of companies and promote women's empowerment.

## Increased access to goods and services



Where possible, we encourage companies to increase access to their goods and services to a wider base of customers – particularly at the “bottom of the pyramid.” We also support companies that innovate products and distribution to extend new goods and services to the market.

Our investment strategy adheres to the International Finance Corporation (IFC) Performance Standards, ensuring that our projects meet rigorous environmental and social criteria. By aligning our initiatives with these standards, we seek to deliver positive outcomes that correspond with the Sustainable Development Goals (SDGs) and address key global challenges.

Additionally, we have adapted the 2X Challenge framework, which focuses on advancing gender equality and women's economic empowerment. This alignment underscores our dedication to not only meeting high performance benchmarks but also fostering inclusive growth and sustainable development through our investments.



# Impact alignment to SDGs |

At EMIA, we strongly believe that creating a positive impact on stakeholders is essential for long-term business success. While we do not identify as impact investors, nor do we restrict our investments to specific impact sectors or impose impact thresholds on companies, we know that every business has a responsibility to contribute positively to the communities in which it operates.

Our impact assessments are aligned with the 17 United Nations Sustainable Development Goals (SDGs) and their associated targets and indicators. Additionally, we reference the IRIS+ metrics from the Global Impact Investing Network. We believe that our fund contributes to SDG1, SDG5, SDG8, SDG10, and SDG16 across all portfolio companies. Moreover, we track additional metrics that are more pertinent to individual companies, reflecting their contributions to their respective SDGs.

Our companies are already making significant contributions in various areas, including healthcare, access to decent employment, and financial inclusion for both individuals and businesses. EMIA's sector-agnostic investment strategy presents extensive opportunities for impact, and we are eager to continue supporting the sustainable progress of our portfolio companies for years to come.

Our broad representation across various sectors allows us to drive impact on a diverse array of SDGs. We believe that our fund contributes to SDG1, SDG5, SDG8, SDG10, and SDG16 across all portfolio companies.



# Impact footprints: Cambodia-Laos Development Fund

At the heart of our mission lies the drive to create transformative impact, a pursuit that has been central to our journey since the inception of our inaugural fund. Our story of influence began with the establishment of the Cambodia-Laos Development Fund (CLDF), a pivotal initiative designed to foster growth and advancement in Cambodia and Laos.

Our inaugural fund, with a pilot-sized assets under management (AUM) of US\$20 million, was intended to fuel the development of the enterprise ecosystem in these two vibrant nations. We channelled investments into a diverse portfolio of 7 companies—5 in Cambodia and 2 in Laos—spanning a broad spectrum of sectors including agriculture, education, financial services, technology and food & beverage.

The fund laid an important foundation for our progress by supporting businesses that combine profitability with positive social and environmental outcomes. Its impact highlights the feasibility of sustainable practices and responsible investments in fostering growth, demonstrating that businesses can succeed whilst making a positive impact when they operate in the right way.

## 4,400+ Jobs

### Total job supported

Total employment increased from 707 staff to 4,401 (6.2x). While female employee increased from 352 to 1784, represent **40%** of total employment.

## 140+ Female managers

### Total female managers

The number of female having manager position increased from 34 to 144 which means 4.2x increase.

## \$23.3+ million

### Total salaries paid

Total salaries paid increased from US\$1.9M to US\$23.3M (12.3x)

## \$6.3+ million

### Total tax paid

Total taxes paid increased from US\$203k to US\$6.3M (31.0x)



# Our impact |

## Cambodia-Laos-Myanmar Development Fund II (CLMDF II) & ASEAN Frontier Markets Fund (AFMF)

**2,400+ jobs**

Total jobs supported

Our portfolio companies play a key role in creating and supporting jobs and ensuring access to decent work. **21%** of which are youth employees.

**\$21.4+ million**

Total labour expense

By supporting jobs and ensuring fair wages expenses, our portfolio companies promote decent work conditions and contribute to overall economic growth.

**1<sup>st</sup> generation entrepreneur CEO**

All our portfolio companies are led by first-generation entrepreneurs, showcasing our commitment to nurturing new talent and fostering innovation across various sectors.

**1,200+ jobs**

Total female jobs supported

Our portfolio companies are pivotal in promoting gender equality, with women making up nearly 50% of the total workforce. **28%** of female are on senior management.

**\$4.7+ million**

Total taxes and fees paid to the government

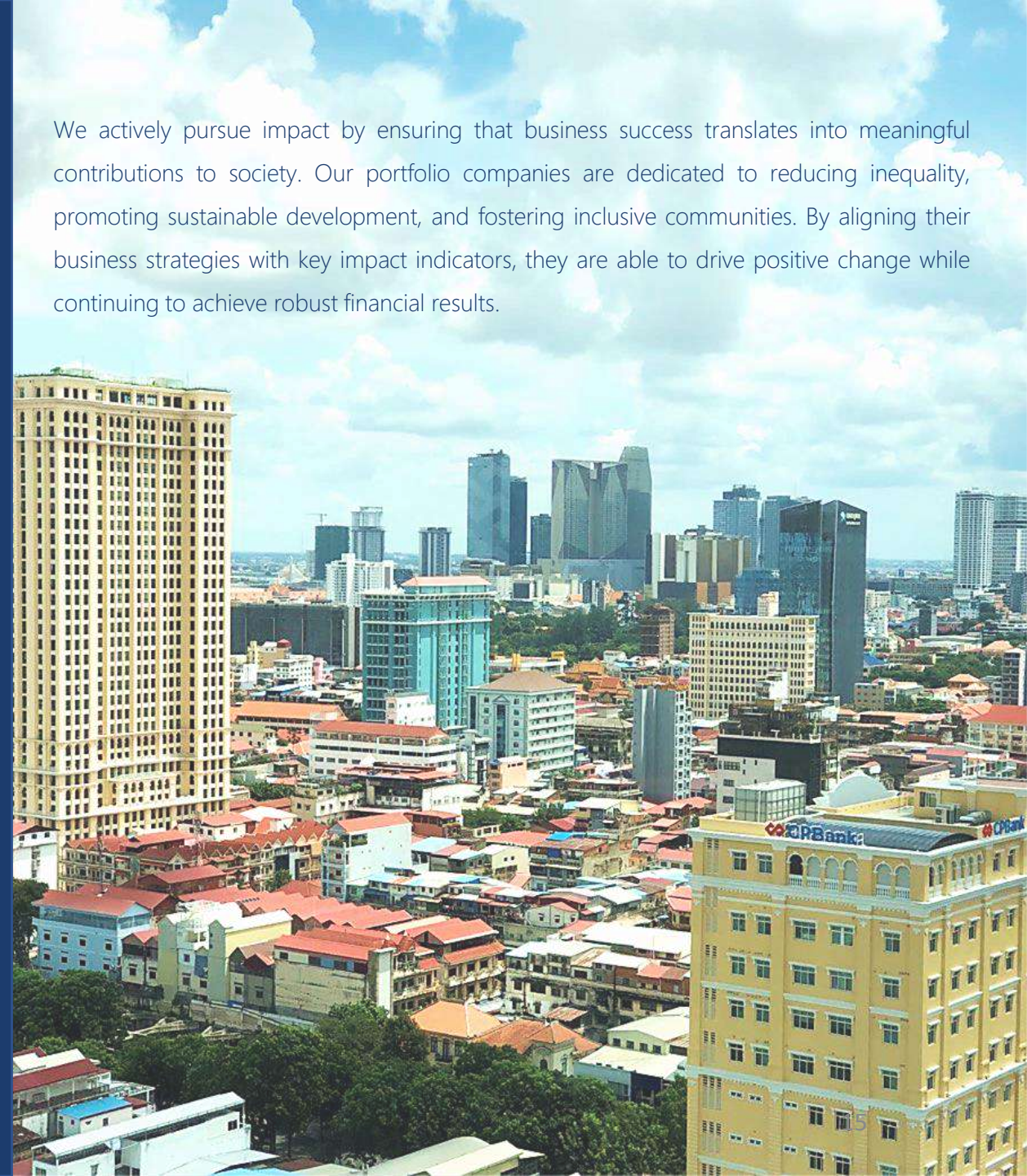
Significant contributions are made to the government through taxes and fees, bolstering public finances and thereby supporting community services.

**\$62.2+ million**

Total local purchases

Supporting local suppliers, we contribute to the sustainable growth of the regional economy. This in turn promotes inclusive and local economic development.

We actively pursue impact by ensuring that business success translates into meaningful contributions to society. Our portfolio companies are dedicated to reducing inequality, promoting sustainable development, and fostering inclusive communities. By aligning their business strategies with key impact indicators, they are able to drive positive change while continuing to achieve robust financial results.



# Empowering sustainable growth |

## Business Improvement Facility (BIF)

At EMIA, our flagship Business Improvement Facility (BIF) enables portfolio companies to enhance their financial, social, and environmental performance. Recognising that some may lack the resources to implement crucial improvements, BIF provides financial assistance for technical support, enabling them to have the necessary resources and tools needed to succeed. Funded through the generous contributions of our limited partners, BIF plays an additional role in promoting responsible business practices among the portfolio companies, empowering them for long-term success.

The facility has been operational since the inception of the first fund (BIF1). It is also established for the second fund, and as of the report's preparation, BIF2 has played a significant role in providing TA financial support to CLMDF II's portfolio companies, helping them achieve commercial and ESG objectives. Given these impacts, a new facility (BIF3) will also be established to support AFMF's portfolio companies, with a greater focus on gender, climate and social impacts.

**60+ projects**  
Awarded by the facility

**30% of projects**  
Supported ESG

**US\$1.5+ million**  
Funds disbursed

**17 companies**  
Benefited from the facility



# Impact measurement and management



With strong commitment to safety, Khema completed its building renovation and successfully added capacity on time, without any incidents during the construction.

# Impact measurement and management |

## Framework Alignment: IRIS+, GIIN, and SDGs

Our impact measurement and management approach is grounded in globally recognised frameworks - GIIN, GRI, IRIS+, HIPSO, ILO Decent Work Agenda, and 2X Challenge. These referencing frameworks are compiled into EMIA's comprehensive KPI Impact Library. It is aligned with our impact focus objectives and the United Nations Sustainable Development Goals (SDGs). These frameworks guide our strategy, helping us to track and maximise the positive social and environmental outcomes of our investments.

## Data Collection Process: Quarterly and Annual Reporting

In order to measure and manage impact, we collect data on a regular basis. Our process includes quarterly data collection through Environmental and Social (ES) monitoring reports and annual impact reports. The quarterly reports capture key metrics such as employment data, financial performance, and ESG indicators. The annual ES monitoring report provides a detailed assessment of each investee's ES performance. Additionally, the annual impact report offers a comprehensive view of the financial and ES performance of our investee companies, giving us a clear understanding of their impact.



**HARMONIZED INDICATORS FOR PRIVATE SECTOR OPERATIONS**

# Impact measurement and management

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## Our Impact: Tangible Outcomes Contributing to SDGs

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Through our structured approach, our portfolio companies are driving significant impacts that contribute to the SDGs. These impacts include the creation of new jobs and improvement of job quality, promotion of gender equality through the 2X Challenge, increased access to essential goods and services, and a reduction in climate impact.

## Continuous Improvement: Monitoring and Engagement

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For continuous improvement in impact management, we conduct an annual review of our Environmental and Social Management System (ESMS). Our internal team, along with input from stakeholders, including portfolio companies and investors, plays a crucial role in this process. We maintain regular engagement with portfolio companies via ESG catch-ups, ESAP check-ins, and annual supervision visits, and especially EMIA's active board members who provide strategic guidance for each portfolio company. We also coordinate visits from our Limited Partners (LPs), welcoming their suggestions and feedback. This proactive monitoring ensures that we have a robust oversight mechanism to evaluate and enhance the performance of our portfolio companies.

# Case studies



# Kirisu Farm

**Kirisu Farm** is a significant milestone in Cambodia's agricultural sector, representing the country's first large-scale, high-tech dairy farm. With about 500 Holstein heifers imported from Australia, the 300ha farm lies in a secluded valley in the Phnom Tamao mountain range, 40km south of Phnom Penh. It was established to reduce Cambodia's reliance on imported dairy products and boost local production.

The dairy farm has created job opportunities, including for local villagers living nearby. The farm's employees receive training in dairy farming practices, animal husbandry, and quality control, empowering them with valuable skills that contribute to building local capacity in Cambodia. It also has a student visit programme which aims to share practical knowledge with students and promote local brand awareness.

Kirisu is committed to sustainable farming practices, using organic fertilisers and minimising waste. The farm has installed a biogas digester system to burn methane gas produced by its cows before it can pollute the environment. Additionally, Kirisu is preparing to construct a 330-kWp solar system within the farm, aiming to substitute 22% of the total power consumption with clean energy and diminish KDI's carbon footprint by an estimated 450 tons of CO<sub>2</sub> annually. As a result, the farm has consistently been recognised for its commitment to environmentally friendly practices, receiving the Cambodian Gold Green Industry Award for three consecutive years.

In terms of quality and safety standards, Kirisu Farm has been certified by Good Hygiene Practices and Hazard Analysis Critical Control Points (GHPs/HACCP) since October 2021. In addition to GMP and HACCP, Kirisu Farm was certified to Food Safety System Certification (FSSC) 22000 in 2022.



*Having a healthy lifestyle is becoming the norm to most people nowadays. That is why at KIRISU FARM we have made it our mission to give every Cambodian the chance to taste the best dairy products available in the market today. Proudly farm made, proudly made in Cambodia.*

*Chhor Rithy, KDI CEO*



Locally produced milk helps improve nutrition



Local milk producer meeting with international standards



Efforts to reduce its carbon footprint through renewable energy and waste management practices



3.5-million litres milk produced



1,000 cow herd with 45% milk-producing



124 local jobs supported, 40% are women



13,397 students visited the farm

# iCare Benefits

iCare Benefits Cambodia (iCare) provides an innovative financing solution that makes high-quality products and services more affordable for low-income individuals. Its primary customers are employees of Cambodian garment factories, and the core product range includes essential home appliances and electronics—items designed to simplify and enhance daily life.

Looking ahead, iCare plans to expand its offerings to include basic healthcare and education products. Customers can purchase items at market prices on credit with 0% interest, payable over a six-month term. All purchases are delivered within five days. iCare's business model leverages volume discounts from local suppliers, using the profit margins to cover costs, provide interest-free loans, and support business growth.

In 2023, iCare expanded into e-commerce with the launch of its online platform, Shop25. Additionally, iCare Leasing now caters to clients making larger purchases, such as motorcycles. These expansions allow iCare to serve even more low-income customers, providing them with greater access to essential products and services.



271K low-income customers reached



95% of which are women



US\$6.8 Million total loans disbursed



100 factories reached



*iCare Benefits Cambodia (iCare) is committed to improving the lives of underserved communities, particularly in the areas of financial inclusion, and social impact. Our work is making a real difference in the lives of low-income factory workers.*

*Meas Molika, iCare CEO*



Workers can access essential goods without immediate financial burden



Promote gender equality and encourages inclusive growth



Promotes sustainable purchasing and support local suppliers

# Khema Polyclinic

**KHEMA Polyclinic (Khema)** provides essential, reliable healthcare services to a diverse cross-section of Cambodia's growing population. Since its modest beginnings as a 12-bed private maternity clinic in 2012, Khema has grown into one of the most respected healthcare providers in Cambodia, now operating three polyclinic branches, employing around 300 staff with more than 50% female. Equipped with advanced medical facilities and offering 24/7 services, Khema has addressed over 200,000 medical cases, significantly improving the health and well-being of Cambodian people. Khema has been involved in the development of Cambodian Hospital Accreditation Standards (CHAS) through its membership in the standards development technical working group and is encouraged by the Ministry of Health to be the first applicant for CHAS certification. In addition, Khema has achieved significant milestones through its international collaborations, establishing partnerships with esteemed medical institutions across Taiwan, China, and Singapore. These alliances have elevated the quality-of-care Khema delivers, ensuring that Cambodian patients benefit from global best practices



200,000+ medical cases closed



3000+ babies delivered



10+ partnering clinics and insurance



16 health care services offer



Increase the availability of quality & affordable healthcare services



Promote gender equality & health access to women

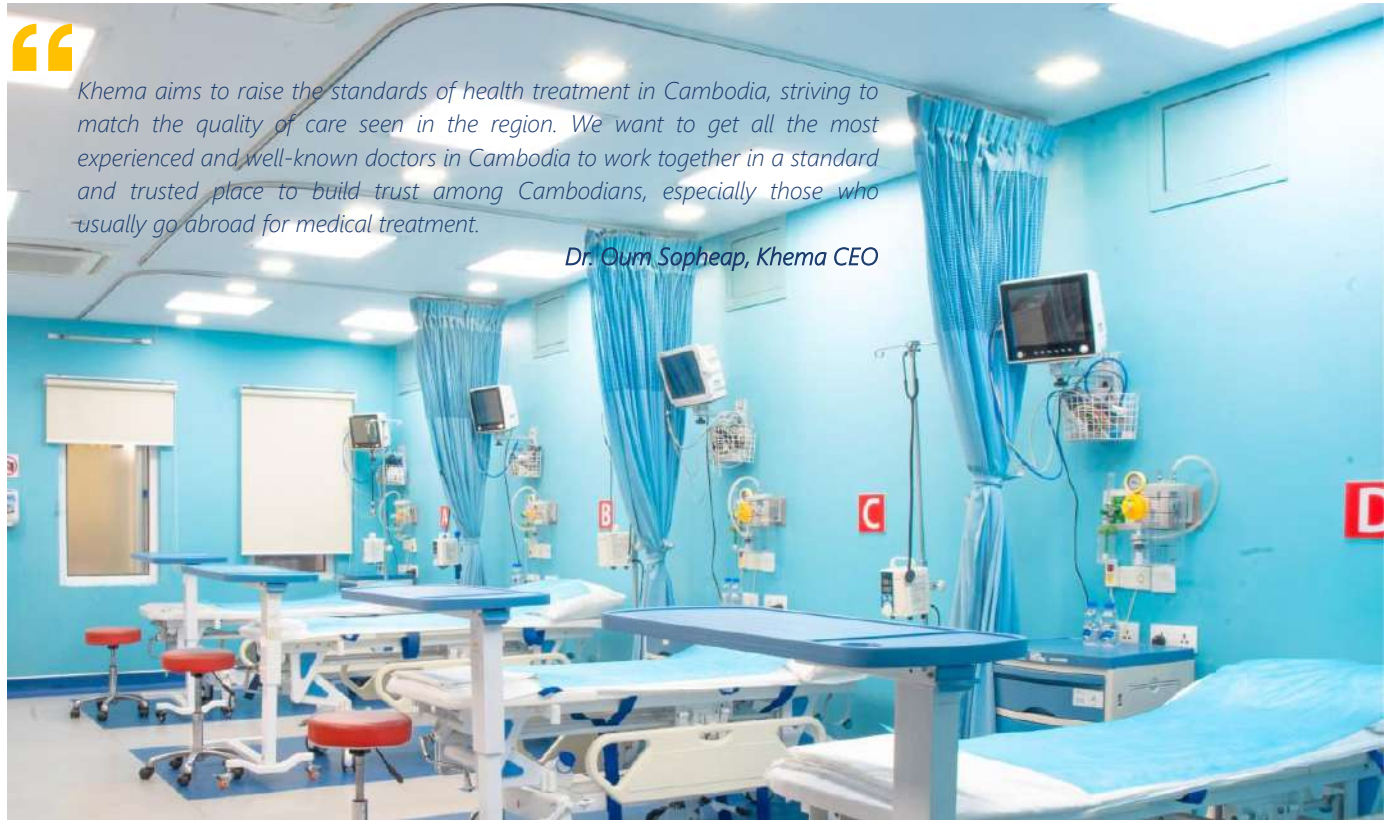


Showcase environmental stewardship with the installation of a WWTP



*Khema aims to raise the standards of health treatment in Cambodia, striving to match the quality of care seen in the region. We want to get all the most experienced and well-known doctors in Cambodia to work together in a standard and trusted place to build trust among Cambodians, especially those who usually go abroad for medical treatment.*

*Dr. Oum Sopheap, Khema CEO*



In late 2023, Khema, with its commitment to environmental stewardship and social responsibility, completed the installation of a **Wastewater Treatment Plant (WWTP)** for the Khema 1 facility. The WWTP is a physio-chemical and biological treatment system with a capacity of 60m<sup>3</sup>/day or 2.5m<sup>3</sup>/h. The quality of the plant, at minimum, meets the local effluent quality standards of the Ministry of Environment in Cambodia. Compared to national peers, Khema appears to be leading in environmental stewardship commitment and has been praised by the national authority.

# Forte Life Assurance



*Forte Life plays a leading role in giving life insurance access to hundreds of thousands of customers. We want to offer financial security to help families maintain their lifestyle and future goals without financial burdens caused by unfortunate events.*

*Sythan Prou, Forte Life CEO*



US\$5.4 Million gross premium in 2023



840K lives insured



US\$11 Million claims paid out since 2019



59% micro life and credit life



**Forte Life** stands as a prominent life insurance provider in Cambodia, committed to enhancing financial inclusion and aiding underserved communities. With life insurance penetration in Cambodia currently below 1% and 75% of the population residing in rural areas, Forte Life is pivotal in broadening access to essential financial services throughout the nation.

The company offers a diverse array of products, including micro life, group, and individual insurance, distributed through an extensive network of partner financial institutions, agents, and brokers. Presently, Forte Life serves 840,000 policyholders, which accounts for 8% of the adult population in Cambodia. Notably, more than half of these policyholders are from rural regions. A significant 60% of its premiums come from micro life insurance products, underscoring Forte Life's dedication to affordability and making life insurance accessible to low-income individuals and families, especially those in rural areas.

In addition to its full-time employees, Forte Life has created job opportunities by recruiting part-time insurance consultants to bolster sales efforts. To date, the company has recruited and trained over 1,800 consultants as part of its agency workforce. This initiative not only supports the company's growth but also contributes to the local economy by providing employment opportunities.



Enhance the wellbeing of low-income households by reducing their vulnerability to unforeseen events



With majority of clients are from rural areas and underserved communities, it reduces financial inequality



## Moving Forward: Our next steps

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In 2023, we focused on refining our approach by building on practical experiences and insights gained from the previous year. We have strategically positioned ourselves to advance our ESG and impact integration for 2024. Our commitment is to enhance the performance of our portfolio companies, ensuring they generate both financial success and meaningful social and environmental impact. At EMIA, we hold fast to the belief that impactful investments can deliver full commercial returns without the need for financial compromise.

- Our strategic priorities are centered on effectively communicating and implementing our sustainability and impact initiatives. We keep enforcing the implementation of our enhanced Environmental and Social Management System (ESMS) providing comprehensive frameworks, policies, and tools that address gender, climate, human rights, and impact.
- We also plan to initiate the measurement of our fund's carbon emissions, encompassing scope 1, scope 2, and scope 3 (financed emission). Specifically, for CLMDF II, we will work together to gather energy-related data for scope 1 and 2 calculations, while for AFMF, we will introduce a carbon calculation tool to enable precise energy data recording and emission calculations.
- Finally, we are being more intentional on managing and measuring impacts of the portfolio companies, in particular our third fund — AFMF. This is supported by our newly developed frameworks and tools that enable us to better track impact progress.

# Our investors

EMIA's funds are supported by leading development finance institutions from Europe and the International Finance Corporation (IFC). These institutions play a crucial role in promoting ESG (Environmental, Social, and Governance) principles and fostering sustainable growth by providing financial backing and expertise to initiatives that drive positive long-term impact in emerging markets. Their support helps ensure that investments not only deliver strong financial returns but also contribute to advancing responsible and sustainable development.



## Swedfund



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